## Syngenta: PPP Success Story

## syngenta

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Classification: INTERNAL USE ONLY

### Who we are?

### Leading Global Player Supporting key crops with Crop Protection and Seeds offers







### Broad, innovative portfolio

Crop Protection, Seedcare, Pest Control, Seeds, Biotechnology Traits, Digital











in sales











#1

in Crop Protection

#3 in Seeds

#1

Fertilizer and leading farmer solutions provider in China

- Sugar cane
- Diverse field crops
- 1. Including sales to Seeds
- 2. Including Flowers



## **Syngenta Backbone**

Explore our backbone to build a
deeper understanding how we
work together to deliver
our ambition and strategy – one
team, one plan































### Syngenta: Working Together to Help Farmers

## **Common objective** and Goals

- -Improve Productivity and addressing the current bottleneck
- -Enable farmers to gain Greater access to resources

## Sharing Knowledge and working together

- Strength based working
- -Area of complementarities

### **Success together**

- -Breeding Improved Varieties
- 1<sup>st</sup> Hybrid: TA 5084
- -Producing and selling them to Smallholders



### **Learnings and Way Forward**

#### Improving food security

Research partnerships can lead to food security solutions. They can improve local agricultural practices and develop staple crops that are more nutritious, better adapted to local growing conditions

#### Gaining greater access to resources

Shared projects between government agencies and the private sector can help farmers gain greater access to fundamental resources so they can manage their production process more reliably, at less cost and with greater certainty.

### Building successful partnerships

The public and private sectors often play different research and commercialization roles and possess a broad range of complementary abilities, resources, and expertise. To combine these elements into a successful project, partners need to consider a variety of factors.

### The increasing importance of public-private partnerships

The pressures and demands on public institutions continue to increase – as do the costs of research and development



# Bringing plant potential to life

Thank You for Your Kind Attention!

